



**Officer and Board Member Election**  
**January 10, 2024**

The following individuals have been nominated to serve on the AFP Cape Fear Region Chapter Board of Directors to fill multiple open seats.

New Officer:

- David Howell – President elect

New Board Members:

- Cindy Cheatham
- Katie Lord
- Julie Schuldner

**Cindy Cheatham**

Senior Fundraising Executive, Lower Cape Fear LifeCare

In her current role, Cindy is responsible for implementing strategies and partnering with leadership and her team for successful annual fundraising and philanthropy in New Hanover, Pender, and Onslow Counties.

Previously, Cindy served as the Philanthropy Manager for Novant Health Brunswick Medical Center Foundation from 2017-2022. Before her role at Novant Health, she was an Outreach Provider with Lower Cape Fear LifeCare in Brunswick County from 2012-2017. She began her career with LCFL and fundraising from 2008-2012 as the Brunswick Capital Campaign Manager, successfully exceeding the \$3.5M goal by raising \$4.3M. From Raleigh, North Carolina, Cindy graduated from the University of North Carolina Wilmington with a BA in Psychology.

Cindy serves on the Brunswick County Community Foundation board and is a member of the GFWC-South Brunswick Islands Woman's Club and the Women and Philanthropy Leadership for Brunswick Community College.

Cindy is looking forward to bringing her skills and talents to bear for the AFP Cape Fear Region Chapter, of which she has been a member for many years.

## **Katie Lord**

Enterprise Account Executive, Virtuous

Katie's interest in philanthropy was sparked during her time in undergrad at Syracuse University where she worked in advancement services as a work study student, though her guiding pillar of service and volunteerism pre-dates that having held her first fundraiser at age 8 when a loved one was diagnosed with Leukemia.

After college, Katie spent 7 years in fundraising in and around Philadelphia working between arts and cultural organizations and later the American Lung Association. During her tenure at ALA she built their National Individual Giving program as both a Mid and Major Gift Officer and her work culminated as the project lead for a 50 member pilot program testing new fundraising technology. That project inspired her to assume her current position as a Nonprofit Consultant at Virtuous, a fundraising technology company where she regularly meets with nonprofits nationwide looking to evaluate their fundraising programs and assess the role technology will play.

While still relatively new to the Greater Wilmington area, having moved here in August of 2022 with her husband, she is excited to bring her diverse experiences and insights and national partnerships to our local chapter!

## **Julie Schuldner, MBA, CFRE®**

Senior Consultant, Sharpe Group

Julie has always had a passion for the nonprofit community, involving herself in volunteering, teaching and community outreach for nonprofits throughout her career. Before joining Sharpe Group, she served as the executive director of the Fellowship Foundation. Other roles in nonprofit leadership included serving as vice president of development and communications for Alzheimer's New Jersey and executive director of Family Promise of Sussex County. Working closely with donors taught her the importance of building strong relationships over time, and she was able to secure several large gifts. Most recently, Julie earned certification as a CFRE (Certified Fund Raising Executive).

Julie graduated from Seton Hall University with a history major and Temple University with an MBA in health administration. Before relocating to North Carolina from New Jersey, Julie served as a board member for Family Promise of Sussex County, member of the Nonprofit Advisory Board for Sobel Co. and as chair of the Morris County Chamber of Commerce Not-for-Profit Roundtable.

Julie is excited to work with the AFP Cape Fear Region Board and continue her volunteer service here in North Carolina. "This is a dynamic group and I know I will learn from them and bring new ideas to the table."